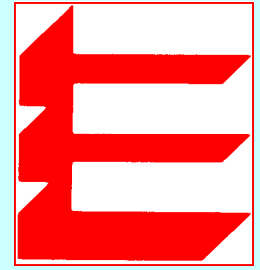


THE LIBERTY BELL

ASPE Liberty Chapter 61, Philadelphia, PA



Our Mission :

The American Society of Professional Estimators serves construction estimators by providing education, fellowship, and opportunity for professional development.

- EDUCATION
- CERTIFICATION
- FELLOWSHIP
- PROFESSIONALISM
- STANDARDIZATION

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

The President's Message

My hope is that each of you were able to take time for a vacation this past summer, and also, that returned refreshed and enthused for both your work and ASPE.

A few things that I would like the Chapter to accomplish this year: Increase our membership, increase participation at our dinner meetings, conduct our annual Estimating Academy, and

present programs on a monthly basis in which you will want to participate.

Each of you knows one estimator who would benefit from membership in ASPE both from any individual standpoint and from a business standpoint. Being able to state that you belong to a Professional Organization helps your individual resume and also your



Terry McGeehan, FCPE

company's profile. Therefore, I am asking each of you to recruit one new member this year. Having accomplished that task we will have doubled our Chapter mem-

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Liberty Chapter is Superior with Distinction

The National Convention held in Orange County California was a great success for Chapter 61 as we walked away with several prestigious awards. Highlighting this list is Superior

Chapter with Distinction. Another National award was presented for Best Educational Activity. Among the regional awards, Liberty Chapter 61 received Best Chapter Website, Newsletter

and Dinner Meeting Program. Congratulations to Karla, Ron and Kelly respectively, for their efforts to maintain our high national standards.



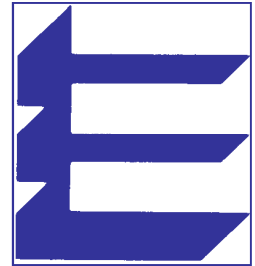
ASPE CERTIFICATION, By Dennis Gleason

The American Society of Professional Estimators (ASPE) offers a Certification Program for qualified applicants. To qualify to become a Certified Professional Estimator (CPE), applicants must have at least five (5) years of estimating work experience.

The ASPE certification process requires the candidate to: (1) Write a 2500 word technical paper on a construction-related topic, (2) Take a General Knowledge Exam (GEK) consisting of over 500 questions across a broad variety of construction topics, (3) Take a Discipline

Specific Test (DST) if available or develop 100 questions. This exam is a test of the candidate's specific area of expertise. Currently, ASPE has Discipline Specific Tests in the following categories: General Estimating, Earthwork, Concrete, Roofing,

(Continued on page 3)



The President's Message, continued

(Continued from page 1)

bership.

I know each of us have many things pulling at us for our time, but you only get out of any organization what you put into it. Therefore I would ask that each of you make a sincere effort to attend our monthly meetings. If you would like to see a particular topic, please let me know. Even though we have established the program for this year, we can be flexible if there is enough interest in a particular

subject.

We will be needing instructors for our Estimating Academy which will be held in the spring. Volunteer to be an instructor. It should be easy to teach what you do every day for your Company. Share your knowledge. Remember, if you raise the knowledge level of your competition, haven't you increased your Company's chances the next time you go head to head.

I would like to thank

Ron Trawinski for the year he devoted as President. I think the evidence of how good a job he did was his many trips to the podium to receive recognition for the awards that Chapter 61 received at Convention. He looked tired by the end of the evening.

See you at the September 27th Dinner Meeting

Terry McGeehan, FCPE
Chapter President

“Share your knowledge.”

ASPE CERTIFICATION, Continued

(Continued from page 2)

Drywall Systems, Painting, Plumbing, HVAC Piping, HVAC Sheet Metal, and Electrical.

So, what has being a CPE done for me? You may find yourself asking that question when looking at what you need to become certified but having gone through the process I believe it has paid for itself ten fold. Having been an Estimator and Designer for ten years prior to joining the ASPE, there was nothing that I could produce to a potential employer or contractor that indicated that I brought to the table a certain amount of experience and expertise, other

than possibly word of mouth through the industry. Now that I have attained the CPE status, I personally feel a sense of accomplishment. Everything that I did to attain my certification was what I did everyday. Until I participated in the program, did I realize the magnitude of the position. At work when I was participating in a team meeting, the topic was around estimating programs, and getting a better handle on the process within the company. I stepped up and offered to participate in the evaluation process. The question posed to me was on the line of, what do you have to offer. When I indicated that I was a CPE, their attitude changed and now I not only have di-

rect input into the process but I teach the estimating and design process across a multi state utility organization. Your first step to becoming a CPE is to fill out the Workshop Application Form and return it to our Chapter Certification Chairman, Dennis Gleason, by October 1st. The application form is available on-line. Once accepted, you will be contacted by Dennis to attend a Certification Workshop or you will be offered to conduct your workshop on line at your convenience. Dennis will schedule the workshop sometime during November or early December.

Dennis Gleason, CPE

Certification Chairman

“So, what has being a CPE done for me?”



“Your first step to becoming a CPE is to fill out the Workshop Application Form.”

Fees for the ASPE Certification Program are as follows:

ASPE Member: \$350.00 Total

\$75.00 (must accompany Workshop application form)

\$275.00 (due after Workshop is completed)

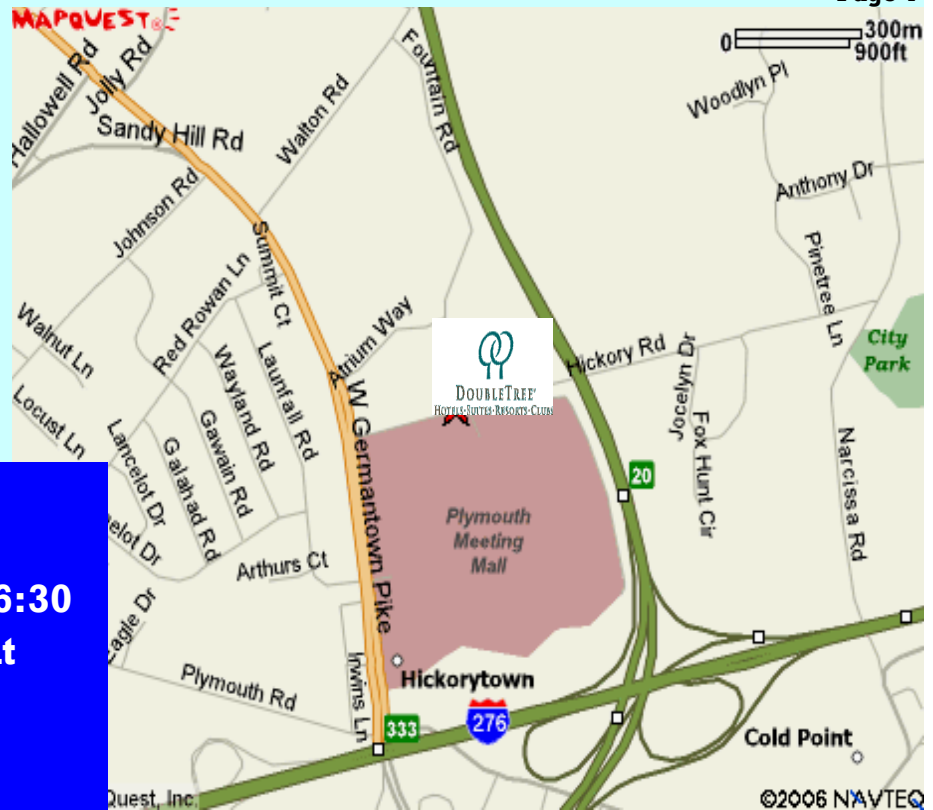
If you are interested in becoming a CPE candidate or have any further questions, feel free to visit the ASPE website or contact either Dennis Gleason, CPE or Terry McGeehan, CPE

Note: Exerts from the forgoing article are taken direct from ASPE website.

We meet on the **4th Wednesday** of the month!

Doubletree Guest Suites: 610-834-8300
640 W Germantown Pike
Plymouth Meeting, PA

THIS MONTH :
SEPTEMBER 27, 2006
Happy Hour 5:30, Dinner 6:30
Construction Employment Outlook With Jack Wark



We are on the Web: <http://www.aspenational.com>

ASPE Liberty Chapter 61
PO BOX

2006 / 2007 PROGRAM SCHEDULE

Aug. 23rd, 2006	Fire Protection — Roundtable Discussion
Sept. 27th, 2006	Const. Employment Outlook, Jack Wark
Oct. 25th, 2006	Certification, Dennis Gleason, CPE
Nov. 15th, 2006	Annual Ethics Meeting
Dec. 20th, 2006	Annual Holiday Party, w/ Rick Kraus, CPE
Jan. 22nd, 2007	Joint Meeting with NAWIC
Feb. 28th, 2007	CHOP Research Bldg., Turner Construction
Mar. 28th, 2007	Estimating Glass & Glazing, Paul Pryor, CPE
Apr. 25th, 2007	Change Order Litigation, Sid Numerof, CPE
May 23rd, 2007	Estimating HVAC, John Stewart, CPE
June 27th, 2007	Awards Banquet



2006 OFFICERS and DIRECTORS

Terry McGeehan, FCPE	President	terrance.mcgeehan@skanskausa.com
Mike Smith	First Vice President	
Karla Wursthorn	Second Vice President	WEBSITE
Lee Hartwig	Third Vice President	MEMBERSHIP / CALLING
Joe Clearkin	Treasurer	
Tom Rowland, CPE	Secretary	
Ron Trawinski, CPE	Immediate Past President	AWARDS
Mike Lese	Director	BY LAWS
Kelly Sigman	Director	EDUCATION
Margaret Jones	Director	
Dennis Gleason, CPE	Director	CERTIFICATION
Jim Ward	Director	PROGRAMS
John Stewart, CPE	Past President, Director	"ASPE NATIONAL PRESIDENT"
Sid Numerof, CPE ME	Past President, Director	CALLING
Don Logan, CPE	Past President, Director	NEWSLETTER

CERTIFICATION UPDATE:

Congratulations to Ray Yuan, CPE and Susan Martin, CPE who have completed their certification requirements!

Margaret Jones, Rick Krause and Karla Wursthorn are all involved at various levels in the Certification Process and for that we commend your efforts.

NEW MEMBERS UPDATE:

Christopher Page with PMC Mechanical



A.S.P.E.

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

NUTMEG CHAPTER #60

NORTHEAST REGIONAL MEETING

Date: Saturday October 14, 2006

Place: Holiday Inn - Danbury 80 Newtown Road (Exit 8 off I-84)

Danbury, Connecticut

(203) 792-4000

Time: 9:30 – 10:00 A.M. Continental Breakfast Arrival:
10:00 – 11:30 A.M. Meeting
11:30 – 12:20 p.m. Lunch
12:20 – 3:00 Meeting Closeout

Cost: \$40.00

Moderator: Milan Gowen CPE – Northeast Governor

Host: Nutmeg Chapter 60, Board of Directors and Members

Directions: **From N.Y:** Interstate – 84 in Connecticut, Exit 8, take right at end of ramp, continue ¼ mile on Newtown Road, Holiday Inn (Teddy's Café) is on right.

From Massachusetts or Hartford: Interstate – 84 in Connecticut, Exit 8, stay straight off the ramp, continue ½ mile on Newtown Road, Holiday Inn (Teddy's Café) is on right.

Cost Includes:

Breakfast: coffee, decaf, tea, muffins, assorted Danish

Lunch: sit-down lunch – location to be determined

Overnight Accommodations:

Rooms at the Holiday Inn are available at an ASPE discounted rate. Reservations can be directly with the Holiday Inn (203) 792-4000. Make sure you tell them you are with ASPE and confirm the rate with the sales manager.

Please contact Ken Woodward - President Nutmeg Chapter 60 kenmelbert@sbcglobal.net or 860-342-0146 if you plan to attend