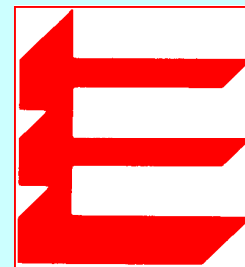


THE LIBERTY BELL

ASPE Liberty Chapter 61, Philadelphia, PA



Our Mission :

The American Society of Professional Estimators serves construction estimators by providing education, fellowship, and opportunity for professional development.

- EDUCATION
- CERTIFICATION
- FELLOWSHIP
- PROFESSIONALISM
- STANDARDIZATION

AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS

The President's Message

Those of you who attended last Wednesday's dinner meeting were the beneficiaries of another great presentation. Each attendee received a comprehensive set of computer based tools for estimating difficult construction and mathematical problems. These were furnished at no cost to those attending. This easy to utilize, Microsoft Excel format, of formula solutions were created by our own Philadelphia board member, Rick Krause CPE. These tables make complicated problems a "fill in the blank" exercise rather than a

multi-hour, number crunching task. I have experimented with a few of the many applications. I ponder over the hours I could have saved using these well thought out tables, the additional hours I may have had for other important project objectives, the golf games I could have played. Oh well, the future is now brighter. Thanks to Rick those in attendance have a valuable new tool to make their work lives more productive, and probably more accurate.

We are now three quarters into the calendar year



Lee Hartwig, E

and we continue to enjoy considerable construction activity in the region. We are all busy and have a multitude of things requiring our attention. It's not possible to absorb all the information that is out

(Continued on page 2)

Inside this issue:

President's Message	1
Governor's Memo	1
ASPE Certification	2
ASPE Certification	3
PROGRAMS	4
CHAPTER NEWS	5

Ladies and Gentlemen:

Congratulations to Philadelphia Chapter 61 for winning the following awards that were recently given out at our National Convention in Park City, Utah, July 11 thru 14th.

Philadelphia won the Region Award for Best Chapter Educational Activity, Best Chapter Newsletter and Best

Chapter Website. Philadelphia also won a Superior Chapter Award. These rewards reflect the hard work your leaders and members put in to your chapter and ASPE.

Congratulations again and I hope to see you submit for more awards next year.

Milan Gowen, CPE
Northeast Governor



American Society of Professional Estimators

- National Certification Program
- Monthly Dinner Meeting
- National Society Magazine
- Education • Workshops
- Fellowship • Networking
- Standardization • Ethics
- Convention • Newsletter

ASPE CERTIFICATION, By Dennis Gleason

The American Society of Professional Estimators (ASPE) offers a Certification Program for qualified applicants. To qualify to become a Certified Professional Estimator (CPE), applicants must have at least five (5) years of estimating work experience.

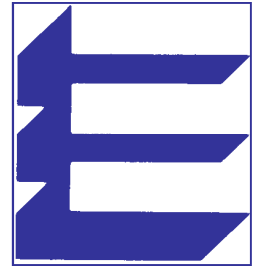
The ASPE certification process requires the

candidate to: (1) Write a 2500 word technical paper on a construction-related topic, (2) Take a General Knowledge Exam (GEK) consisting of over 500 questions across a broad variety of construction topics, (3) Take a Discipline Specific Test (DST) if available or develop 100 questions. This exam is a test of the candidate's

specific area of expertise. Currently, ASPE has Discipline Specific Tests in the following categories: General Estimating, Earthwork, Concrete, Roofing, Dry-wall Systems, Painting, Plumbing, HVAC Piping, HVAC Sheet Metal, and Electrical.

So, what has being a CPE done for me? You

(Continued on page 3)



The President's Message, continued

(Continued from page 1)

there but we must take the time to increase our knowledge base and improve our own skills. By broadening our knowledge of processes and products we add value to and reduce the costs of the construction process.

The requirements for building are not static and there are always new building code requirements, various Green programs, and owners always

demanding more for less. It is time consuming yet necessary to cull what is important in this vast library of information. I'm sure you have been introduced to a new and helpful concept or unique application recently. Consider attending a meeting and sharing your new found knowledge with your fellow members and suggesting these as topics for program so that all may improve their skills.

As members of the American Association of Profes-

sional Estimators, we have a common objective of being the most up to date, knowledgeable, sought after practitioners of our chosen profession. Get involved, get educated, and give as Rick Krause did at last month's meeting. Everyone benefits, everyone gains.

Lee Hartwig E
President
ASPE Liberty Chapter 61
Philadelphia

“The requirements for building are not static ...”

ASPE Chapter 61 is pleased to announce the launch of its new website at www.aspe61.org. Check out our new look! The website offers a calendar of events and other general information. We changed our web hosting service. While we are still working through a few kinks, it will be well worth the effort in improved design and easier editing features. In the near future, more pages will be added to create a more robust website that's easy to navigate.

ASPE CERTIFICATION, Continued

(Continued from page 2)

may find yourself asking that question when looking at what you need to become certified but having gone through the process I believe it has paid for itself ten fold. Having been an Estimator and Designer for ten years prior to joining the ASPE, there was nothing that I could produce to a potential employer or contractor that indicated that I brought to the table a certain amount of experience and expertise, other than possibly word of mouth through the industry. Now that I have attained the CPE status, I personally feel a sense of accomplishment. Everything that I did to attain my certification was what I did everyday. Until I participated in the program, did I realize the magnitude of the posi-

tion. At work when I was participating in a team meeting, the topic was around estimating programs, and getting a better handle on the process within the company. I stepped up and offered to participate in the evaluation process. The question posed to me was on the line of, what do you have to offer. When I indicated that I was a CPE, their attitude changed and now I not only have direct input into the process but I teach the estimating and design process across a multi state utility organization.

Your first step to becoming a CPE is to fill out the Workshop Application Form and return it to our Chapter Certification Chairman, Dennis Gleason, by October 1st. The application form is available on-line. Once accepted, you will be contacted by Dennis to attend a Certification

Workshop or you will be offered to conduct your workshop on line at your convenience. Dennis will schedule the workshop sometime during November or early December.



Dennis Gleason, CPE
Certification Chairman

“So, what has being a CPE done for me?”



“Your first step to becoming a CPE is to fill out the Workshop Application Form.”

Fees for the ASPE Certification Program are as follows:

ASPE Member: \$350.00 Total

\$75.00 (must accompany Workshop application form)

\$275.00 (due after Workshop is completed)

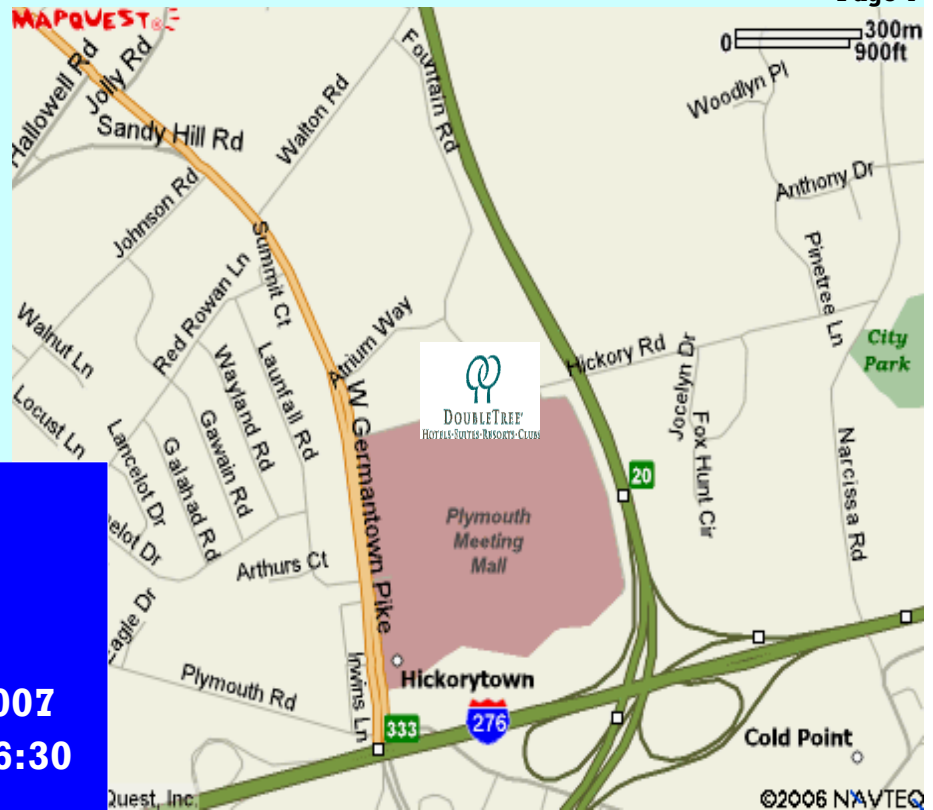
If you are interested in becoming a CPE candidate or have any further questions, feel free to visit the ASPE website or contact either Dennis Gleason, CPE or Terry McGeehan, CPE

Note: Exerts from the forgoing article are taken direct from ASPE website.

We meet on the **4th Wednesday** of the month!

Doubletree Guest Suites: 610-834-8300
640 W Germantown Pike
Plymouth Meeting, PA

THIS MONTH :
“Contractor Licensing”
Presented by
Ron Trawinski CPE
Wednesday October 24, 2007
Happy Hour 5:30, Dinner 6:30



We are on the Web: <http://www.aspenational.com>

ASPE Liberty Chapter 61
PO BOX

2007 / 2008 PROGRAM SCHEDULE

Aug. 22nd, 2007	Building Green, Lee Hartwig
Sept. 26th, 2007	Estimating Calculations, Rick Krause CPE
Oct. 24th, 2007	Contractor Licensing, Ron Trawinski CPE
Nov. 14th, 2007	Ethics Roundtable, Terry McGeehan FCPE
Dec. 19th, 2007	Christmas Social (Karla Wursthorn CPE)
Jan. 23rd, 2008	W/ NWAIC , Electrical Safety by Dennis Gleason
Feb. 27th, 2008	Sugarhouse Casino Project, Keating Building Corp.
Mar. 26th, 2008	Estimating Change Orders, Sid Numerof CPE
Apr. 23rd, 2008	Comcast Tower, L. F. Driscoll (tentative)
May 28th, 2008	Insulated Forms, Manning Corporation
June 25th, 2008	Liberty Chapter 61, Awards Banquet
July	ASPE National Convention, Baltimore MD.

Would you persuade, speak of interest, not of reason.
— Benjamin Franklin



2006/2007 OFFICERS and DIRECTORS

Lee Hartwig, E	President	MEMBERSHIP / CALLING
Terry McGeehan, FCPE	First Vice President	AWARDS
Karla Wursthorn, CPE	Second Vice President	WEBSITE
Mike Lese, E	Third Vice President	BY LAWS
Joe Clearkin, E	Treasurer	
Tom Rowland, CPE	Secretary	MEETING MINUTES
Brian Dixon, CPE	Director	
Dennis Gleason, CPE	Director	CERTIFICATION
Rick Krause, CPE	Director	PROGRAMS
Kelly Sigman, E	Director	EDUCATION
Ron Trawinski, CPE	Past President, Director	
John Stewart, CPE	Past President, Director	"ASPE NATIONAL PRESIDENT"
Don Logan, CPE	Past President, Director	NEWSLETTER
Sid Numerof, CPE ME	Past President, Director	

CERTIFICATION UPDATE:

Congratulations to Rick Krause CPE and Karla Wursthorn CPE on completed their certification requirements.

Nate Simmons is a candidate for CPE this year.



NEW MEMBERS UPDATE:

**Thomas Burns, Gardner / Fox
Don Fox, Kay Construction**

